



Script for Employer

Hello, my name is _____ (name of person), thank you for taking the time to speak/meet with me today. I'm an occupational therapist.

I would like to discuss the fact that our extended health benefits plan here at (name of organization) does not currently cover occupational therapy services. As an employer of occupational therapists, you know first hand the value of occupational therapy for addressing both physical and mental health issues.

Occupational therapy interventions lead to improved health, wellness and productivity. These factors result in fewer lost work days, increased productivity, and decreased company spending on disability leave. Occupational therapists, or OTs, can facilitate return-to-work after illness or injury and can collaborate with employers to implement cost-effective workplace accommodations. OTs also take a proactive approach and can help to prevent workplace injuries before they occur.

Occupational therapy services offer high-impact, low cost workplace solutions. I am requesting access to the inclusion of occupational therapy services as a flexible option in my benefits plan. This would not increase the cost of the plan – it would simply add occupational therapy as a choice on the existing list of available health services.

Do you have any questions for me?

I hope you will consider my request and thank you again for speaking/meeting with me. I would be happy to provide you with research and examples of the value proposition of occupational therapy. May I follow up with you in a few weeks?

Thank you.



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